



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 31

CTC
Market Report
· Good demand
· Liquoring Assams sold around last levels. Mediums steady.
· Cachar and Dooars similar trend.

Buying Analysis
· Western India : Supported the better teas on offer
· Major blenders: Good support
· Exporters : Fair enquiry on bolder brokens and fannings

Orthodox
Market Report
· Strong demand.
· Few Tippy teas on offer sold at attractive levels. Well made Whole Leaf and Brokens firm to occasionally dearer.
· Remainder Whole Leaf and Brokens irregular around last following quality. Cleaner secondaries and leafy Fannings sold at last levels.

Buying Analysis
· Middle East : Active
· CIS: Good Support
· Hindustan Unilever: Selective TCPL: Operated selectively on larger brokens

DUST
Market Report
· Good demand
· Assams around last levels.
· Dooars followed similar trend.

Buying Analysis
· Hindustan Unilever : Active TCPL : Good Support
· Western India : Competed for liquoring lines
· Other Internal : Good support

Darjeeling
Market Report
· Good demand.
· Well made whole leaf and brokens sold around last levels with some teas tending dearer. Stalkier and plainer sorts tended easier and witnessed outlots as well. Fannings struggled to sell.
· Exporters: Active Hindustan Unilever : Selective Local/Internal: Good Support

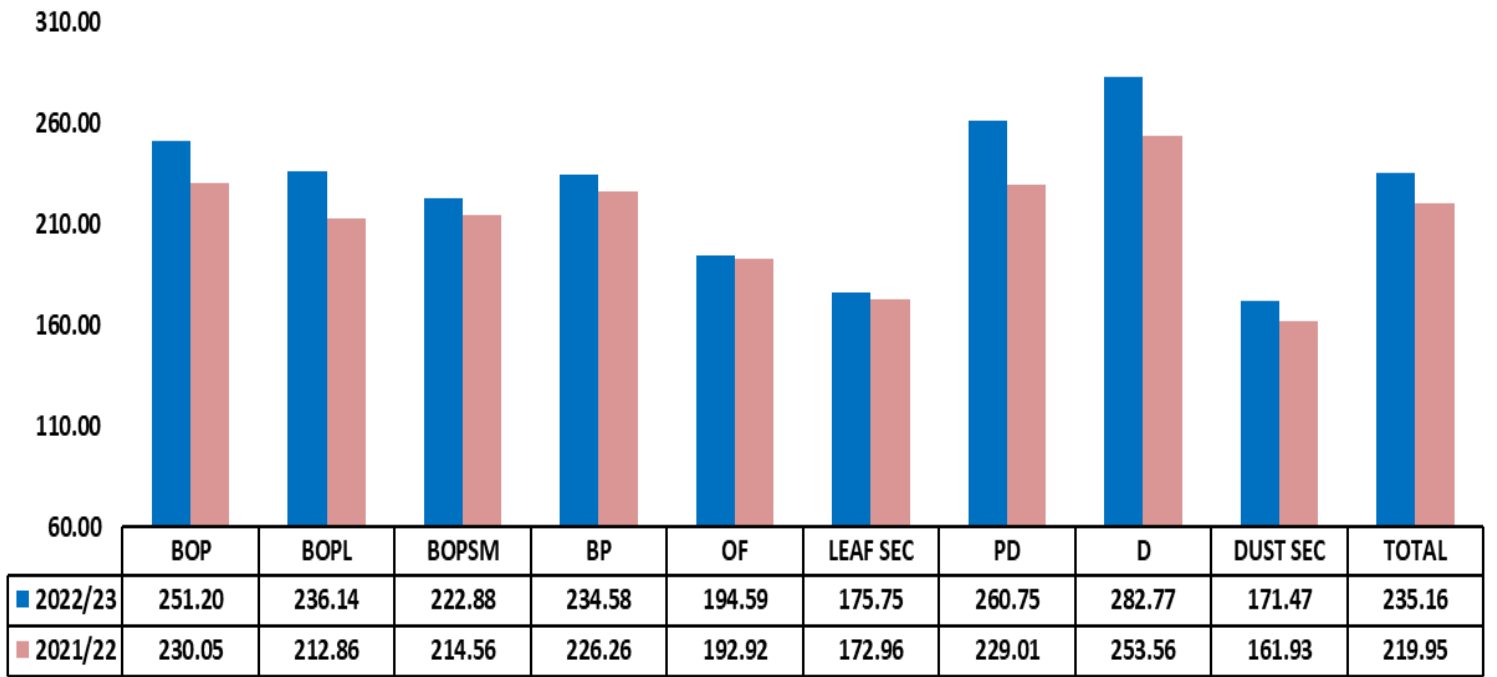
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 31		
	SALE 31	SALE 30	+/-	SALE 31	SALE 30	+/-	2022/23	2021/22	2020/21
CTC LEAF	246.24	246.39	-0.15	209.98	214.02	-4.05	230.88	219.40	261.82
DUST	262.09	261.07	1.02	211.35	213.72	-2.37	245.40	221.46	273.75
TOTAL	250.88	250.86	0.02	210.36	213.93	-3.58	235.16	219.95	265.11
ORTHODOX	357.64	348.86	8.78	240.79	240.85	-0.06	329.59	251.21	302.54
DARJEELING	391.30	440.35	-49.05	494.31	427.14	67.18	416.81	500.33	436.21
ALL TEAS	286.85	285.92	0.93	221.60	224.17	-2.57	265.27	233.16	281.50

KOLKATA AUCTION AVERAGES

SALE		27	28	29	30	31	32
CTC LEAF	2022/23	241.02	230.00	237.39	246.39	246.24	
	2021/22	224.25	221.48	210.97	214.02	209.98	211.41
DUST	2022/23	265.24	252.34	247.97	261.07	262.09	
	2021/22	244.09	231.26	224.82	213.72	211.35	210.93
TOTAL	2022/23	248.26	236.89	240.99	250.86	250.88	
	2021/22	229.40	224.12	214.17	213.93	210.36	211.27
ORTHODOX	2022/23	366.86	356.73	348.84	348.86	357.64	
	2021/22	265.27	260.58	254.20	240.85	240.79	239.86
DARJEELING	2022/23	473.56	469.19	450.83	440.35	391.30	
	2021/22	509.89	506.42	484.33	427.14	494.31	390.45

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 31



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 31

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	481573.6	466.45	395984.5	309.15	FBOP	1892909.9	340.28	1810508.1	255.27	GBOP1/FBOP1	1016326.4	213.19	750342.1	180.88
TGFOP	1214146.9	395.07	1164130.4	287.14	GFBOP	909725.4	343.62	598430.5	250.21	BOPF/GOF/FOF	861267.7	247.70	777965.3	179.54
GFOP	754747.2	348.82	772092.5	284.53	GBOP	1129357.5	334.86	864933.8	242.48					
FOP	684753.0	265.64	670320.2	243.25	BPS	347891.1	300.62	257375.6	270.17					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,578,809	1,305,192	255.58	17%	1,538,021	1,187,302	255.71	23%	21,710,598	14,582,726	234.68	33%
FANNINGS	534,368	402,521	244.34	25%	516,492	368,844	247.94	29%	6,843,127	4,520,046	239.44	34%
LEAF SEC.	202,629	178,627	182.24	12%	206,825	186,789	184.10	10%	2,246,295	1,708,846	175.75	24%
LEAF TOTAL	2,315,806.3	1,886,340.3	246.24	19%	2,261,338.0	1,742,934.8	246.39	23%	30,800,019.5	20,811,617.9	230.88	32%
DUST	733,850	621,952	282.82	15%	734,141	601,914	284.86	18%	9,998,885	7,187,482	261.10	28%
DUST SEC.	188,674	158,197	180.60	16%	215,329	161,004	172.13	25%	2,062,953	1,526,719	171.47	26%
DUST TOTAL	922,523.7	780,149.6	262.09	15%	949,470.2	762,918.3	261.07	20%	12,061,837.9	8,714,201.5	245.40	28%
TOTAL	3,238,330.0	2,666,489.9	250.88	18%	3,210,808.2	2,505,853.1	250.86	22%	42,861,857.4	29,525,819.5	235.16	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	496,766	475,118	407.07	4%	473,797	451,292	401.85	5%	4,972,263	4,706,226	375.37	5%
BROKENS	625,136	605,108	365.41	3%	601,947	581,348	361.18	3%	5,458,453	5,295,661	337.88	3%
FANNINGS	129,157	111,058	260.55	14%	121,866	107,499	257.32	12%	1,109,796	974,839	242.09	12%
SECONDARY	134,353	116,386	208.17	13%	181,406	152,131	209.24	16%	1,580,677	1,375,692	203.09	13%
ORTH. TOTAL	1,385,412.4	1,307,669.8	357.64	6%	1,379,015.1	1,292,269.3	348.86	6%	13,121,187.9	12,352,417.8	329.59	6%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	37,934	16,265	585.07	57%	48,075	25,333	587.09	47%	577,857	313,945	610.56	46%
BROKENS	13,397	9,334	240.78	30%	15,778	10,545	240.02	33%	280,077	180,268	240.19	36%
FANNINGS	13,559	6,578	125.75	51%	17,815	6,419	190.31	64%	302,149	130,303	194.34	57%
DARI. TOTAL	64,889.7	32,176.3	391.30	50%	81,667.7	42,297.1	440.35	48%	1,160,083.0	624,516.0	416.81	46%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	2315806.3	1886340.3	246.24	19%	2261338.0	1742934.8	246.39	23%	30800019.5	20811617.9	230.88	32%
2021-22	3155764.0	2374659.0	209.98	25%	3235081.4	1941057.4	214.02	40%	26600308.2	18319040.8	219.40	31%
DUST	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	922523.7	780149.6	262.09	15%	949470.2	762918.3	261.07	20%	12061837.9	8714201.5	245.40	28%
2021-22	1314513.9	905956.9	211.35	31%	1266154.9	810934.0	213.72	36%	9771563.3	6598282.9	221.46	32%
ORTHODOX	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	1385412.4	1307669.8	357.64	6%	1379015.1	1292269.3	348.86	6%	13121187.9	12352417.8	329.59	6%
2021-22	1506953.5	1263198.9	240.79	16%	1403762.0	1048804.2	240.85	25%	12437442.5	10666003.4	251.21	14%
DARJEELING	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	64889.7	32176.3	391.30	50%	81667.7	42297.1	440.35	48%	1160083.0	624516.0	416.81	46%
2021-22	79864.3	46301.2	494.31	42%	89711.1	52565.8	427.14	41%	824925.8	511997.9	500.33	38%
TOTAL	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
2022-23	4688632.0	4006336.0	286.85	15%	4671490.9	3840419.4	285.92	18%	57143128.3	42502753.2	265.27	26%
2021-22	6057095.7	4590115.9	221.60	24%	5994709.4	3853361.4	224.17	36%	49634239.9	36095325.0	233.16	27%

PRICE RANGE	CTC LEAF											DUST				
	2022/23		UP TO SALE 31			2022/23		UP TO SALE 31			2022/23		UP TO SALE 31			
	SALE 31	SALE 30	2022/23	2021/22	2020/21	SALE 31	SALE 30	2022/23	2021/22	2020/21	SALE 31	SALE 30	2022/23	2021/22	2020/21	
BELOW 160	18.05	17.45	25.54	21.45	5.13	15.30	18.97	19.26	23.19	9.46						
BETWEEN 160.00-179.99	5.61	7.48	8.27	11.82	7.97	5.65	7.68	10.03	9.44	3.75						
BETWEEN 180.00-199.99	4.06	5.22	7.37	11.49	9.06	7.50	5.39	8.09	8.73	5.11						
BETWEEN 200.00-219.99	4.92	5.87	7.28	10.04	12.35	6.35	4.59	7.36	10.20	7.38						
BETWEEN 220.00-139.99	6.65	8.08	6.23	9.19	11.33	6.28	4.37	6.88	6.62	9.58						
BETWEEN 240.00-259.99	9.30	9.81	6.40	7.75	7.45	3.61	5.41	5.61	7.33	7.83						
BETWEEN 260.00-279.99	10.19	7.70	5.46	6.18	9.07	6.99	5.85	4.18	7.76	8.85						
ABOVE 280	41.22	38.40	33.44	22.06	37.64	48.32	47.75	38.60	26.73	48.03						

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2022/23		UP TO SALE 31				% OF TEAS SOLD	2022/23		UP TO SALE 31
	SALE 31	SALE 30	2022/23	2021/22	2020/21			SALE 31	SALE 30	2022/23
BELOW 200	8.96	9.10	10.24	15.57	7.87	BELOW 300.00	40.80	32.28	39.09	
BETWEEN 200.00-219.99	2.11	3.32	2.91	5.43	2.51	BETWEEN 301.00-400.99	13.81	8.19	16.30	
BETWEEN 220.00-239.99	3.39	3.75	4.89	13.76	4.91	BETWEEN 401.00-500.99	13.02	19.14	13.70	
BETWEEN 240.00-259.99	2.49	4.91	5.24	21.97	6.99	BETWEEN 501.00-600.99	8.96	13.52	8.04	
BETWEEN 260.00-279.99	3.19	3.09	11.45	18.29	8.00	BETWEEN 601.00-700.99	9.50	14.59	7.57	
ABOVE 280	79.86	75.82	65.28	24.98	69.72	ABOVE 701.00	13.92	12.29	15.30	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
32	61864	55000	2796	21542	141202	76088	46618	3673	29468	155847	-14224	8382	-877	-7926	-14645
33	65775	61612	2829	26017	156233	99777	60366	3104	39424	202671	-34002	1246	-275	-13407	-46438
34	66679	54502	3377	24740	149298	71555	53803	4516	28091	157965	-4876	699	-1139	-3351	-8667
TOTAL	194318	171114	9002	72299	446733	247420	160787	11293	96983	516483	-53102	10327	-2291	-24684	-69750

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	269.73	281.40	286.85							
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

CTTA BUYING (ALL TEAS) FOR THE SALE 31

	CTC LEAF			DUST			TOTAL				
	SALE 31										
OFFER	2,315,806.3 Kgs			922,523.7 Kgs			3,238,330.0 Kgs				
SOLD	1,886,340.3 Kgs			780,149.6 Kgs			2,666,489.9 Kgs				
SOLD %	81%			85%			82%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	461,523.8	294.18	24%	HUL	246,515.4	323.53	32%	W.India	534,975.2	288.87	20%
TCPL	331,247.8	212.88	18%	TCPL	143,852.0	268.34	18%	TCPL	475,099.8	229.67	18%
Local	272,234.8	208.98	14%	S.India	104,090.2	250.46	13%	HUL	427,879.4	290.06	16%
N.India	211,537.0	222.71	11%	W.India	73,451.4	255.48	9%	Local	315,956.4	202.13	12%
HUL	181,364.0	244.58	10%	N.India	62,684.5	172.89	8%	N.India	274,221.5	211.32	10%
WI.Pack	165,091.0	289.73	9%	Others	50,183.7	234.06	6%	WI.Pack	182,559.8	284.06	7%
Exports	114,934.6	233.91	6%	Local	43,721.6	159.47	6%	S.India	165,716.2	250.90	6%
S.India	61,626.0	251.65	3%	Exports	32,196.2	201.42	4%	Exports	147,130.8	226.80	6%
Others	52,053.3	211.68	3%	WI.Pack	17,468.8	230.48	2%	Others	102,237.0	222.67	4%
NI.Pack	21,629.0	272.98	1%	NI.Pack	3,607.0	196.11	0%	NI.Pack	25,236.0	261.99	1%
Packeteers	13,099.0	205.78	1%	Packeteers	2,378.8	211.56	0%	Packeteers	15,477.8	206.66	1%
Grand Total	1,886,340.3	246.24	100%	TOTAL	780,149.6	262.09	100%	TOTAL	2,666,489.9	250.88	100%

	ORTHODOX			DARJEELING			
	SALE 31						
OFFER	1,385,412.4 Kgs			64,889.7 Kgs			
SOLD	1,307,669.8 Kgs			32,176.3 Kgs			
SOLD %	94%			50%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	472,374.7	344.34	36%	Local	14,180.2	316.87	44%
Others	330,882.4	378.13	25%	Others	7,062.0	486.44	22%
W.India	145,695.5	391.83	11%	Exports	5,077.2	390.53	16%
Local	98,583.6	306.48	8%	Domestic	1,794.5	542.26	6%
Other Exports	72,081.1	382.93	6%	Other Exports	1,776.4	603.45	6%
Domestic	69,150.2	302.52	5%	W.India	1,312.4	133.02	4%
TCPL	53,332.7	393.27	4%	HUL	833.2	484.23	3%
N.India	34,948.0	348.18	3%	C.India	140.4	400.00	0%
CIS	16,596.9	349.20	1%				
CONTINENT	6,206.1	476.56	0%				
HUL	4,896.0	279.28	0%				
Exports	2,694.7	291.25	0%				
S.India	227.9	146.00	0%				
TOTAL	1,307,669.8	357.64	100%	TOTAL	32,176.3	391.30	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 31

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	185952	455.07	206579	362.56
HOOKHMOL	108509	439.06	92245	397.19
MOKRUNG	128628	430.40	95276	350.84
HALMARI	199329	421.21	159619	385.84
BANAMALIE	53281	420.12	50634	323.62
SOTAI	66304	407.26	40865	354.52
SALKATHONI	216515	406.66	233576	328.96
DOOMUR DULLUNG	86497	393.62	116909	363.58
BEHUBOR	34335	391.18	12748	322.02
KAMARBUND	51871	382.35	50640	296.41
HAJUA	81139	380.82	84821	354.97
DECKIAJULI	155474	366.08	215137	300.47
KOOMTAI 'B'	422286	360.69	315042	319.15
DEHA	100940	358.13	115167	310.76
DUFLATING	161471	357.49	64855	332.32
GELAKEY	61165	355.64	55631	349.69
KHONGEA	135262	346.26	124898	315.78
NAHORHABI(CLSPL)	86721	344.94	25367	290.38
GHILLIDARY	97439	342.91	71606	297.01
MANGALAM(CLSPL)	94591	341.45	47729	294.72
BORJAN	343536	337.57	113127	313.70
MOKALBARI(CLONAL)	30352	333.53	56795	272.81
KHONA	93651	333.24	57649	303.29
HIRAJULI	98113	332.86	114068	326.77
JAMIRAH	170112	331.68	0	0.00

* Above 10,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 31

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	179707	334.83	159509	307.12
KARTICK	136523	322.19	162399	307.19
HOPE	192228	318.89	187118	291.36
ANANDAPURROYAL	122321	317.37	141138	302.54
DANGUAJHAR	265607	315.16	225136	311.73
JITI	253164	314.92	189490	305.62
LEESH RIVER	292582	311.65	255070	285.28
SANKOS	302233	309.32	226449	276.79
HILLAROYALE	128218	308.96	75805	274.98
KUMARGRAM	229185	307.50	237518	296.84
DIANA (RAMBARI)	137633	305.44	145768	304.27
GHATIA ROYAL	277599	305.32	257458	298.62
GULMA	297697	305.00	287465	296.20
AIBHEEL	441872	300.46	431866	281.45
CHALOUNI	153560	299.71	146289	297.94
BHARNOBARIROYAL	200863	294.56	92240	227.48
MEENGLAS	374802	294.47	242234	295.45
BINAGURI	396630	293.54	464169	280.53
ARYAMAN SPECIAL	96215	292.42	66304	284.97
RYDAK	271271	290.66	401277	298.68
BARADIGHI	233651	288.73	260011	290.15
DALGAON	323024	286.29	294893	264.66
GANDRAPARA	296740	284.53	385846	275.79
CHENGMARI	423740	283.69	173072	279.91
NANGDALA	163889	281.26	162530	267.67

* Above 10,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 31

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
MANGALAM(CLSPL)	18957	908.15	0	0.00
DOOMNI	20166	856.72	13700	448.00
CHUBWAHIGHGROWN	41118	541.72	0	0.00
MARANGI	22792	521.73	8270	392.28
HARMUTTY	155806	489.91	161646	296.50
MOKALBARI EAST	87044	466.31	87917	284.54
DEJOO	200549	452.60	154020	322.42
SESSA 'B'	75706	442.94	136716	254.52
BORPATRA	174620	431.97	105220	260.52
NONAIPARA	84852	422.35	134205	277.66
SALONAH	13074	404.84	0	0.00
NOKHROY	93738	398.52	112777	268.67
HARCHURAH	52547	395.69	37193	248.52
NONOIHIGHGROWN	18188	395.42	0	0.00
HATTIALLI	216545	395.36	138263	254.02
ORANGAJULI	142578	387.80	168204	258.62
NAGRIJULI	18952	386.44	0	0.00
DUFFLAGHUR	14938	374.37	79429	238.96
NYAGOGRA	13619	373.61	30105	230.89
RUPAI	135874	371.69	158927	230.15
DIKOM	316397	365.24	188896	274.61
KOLONY	63185	363.84	60917	243.73
BARGANG	137986	361.88	151283	249.17
MIJICAJAN	10815	360.54	42854	226.39
PERTABGHUR	16446	360.48	48009	248.19

* Above 10,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 31

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
BALASUN	8010	846.04	12290	673.90
PUTTABONG	6071	826.25	4537	645.35
SUNGMA	6357	756.81	3748	763.18
RISHEEHAT(ORGANIC)	6691	703.84	5335	575.33
CASTLETON	39546	569.40	26373	776.97
GYA/MILLIKTHONG	4751	564.42	8194	329.93
TEESTA VALLEY	38181	563.08	33736	539.41
NAMRING	11617	533.74	16200	582.48
BADAMTAM (ORGANIC)	12089	533.03	6852	667.11
NAMRING(UPPER)	42768	527.53	38259	589.20
GIELLE	28199	500.00	24535	542.04
RINGTONG	1969	476.20	9596	425.45
GLENBURN	26208	464.51	21595	544.83
MARGARET'S HOPE	50520	461.03	35110	597.91
POOBONG	5081	435.78	4696	255.96
MIM	26547	423.73	15622	516.15
THURBO	60577	412.91	40701	567.33
GOPALDHARA	11099	399.92	9025	523.42
SINGBULLI (ORGANIC)	6406	391.19	0	0.00
KALEJVALLEY(UP)	11894	390.70	0	0.00
ROHINI	12781	382.75	14120	457.07
SELIMBONG	1470	369.79	5426	392.04
SINGELL	3048	368.49	4932	371.64
OAKS(ORGANIC)	6740	320.27	6937	261.73
SNOWVIEW	1718	317.39	4461	317.39

* Above 1000 Kgs.